

NEXT GENERATION OUTSOURCING: A ROUNDTABLE DISCUSSION

Kaye Scholer has assembled a panel of leading outsourcing consulting firms to discuss the ins and outs of managing outsourcing transactions from the in-house counsel's perspective. Representatives from TPI, Everest Group, PA Consulting, Transition Partners and neoIT will make presentations and participate in a roundtable discussion. In addition to those listed below, topics covered will include the pros and cons of, and the alternatives to, the RFP process, benchmarking, service level metrics and IT, business process and business transformation. The seminar will be moderated by William Tanenbaum, Chair of Kaye Scholer's Technology, Intellectual Property & Outsourcing Group and Harry Glasspiegel, CEO of Glasspiegel Ventures and a founding Advisor of the Sourcing Interests Group.

When

Wednesday, March 2, 2005

Agenda

8:00 am	Registration & Continental Breakfast
8:20 - 8:30	Opening Remarks
8:30 - 8:50	Overview of current and next generation outsourcing market conditions and trends from the perspective of in-house counsel, William Tanenbaum, Kaye Scholer LLP, and Harry Glasspiegel, Glasspiegel Ventures
8:50 - 9:30	Current and Future Trends in Deal Structures, TPI
9:30 - 10:10	Change Management and Outsourcing, PA Consulting
10:10 - 10:20	Break
10:20 - 11:00	Managing the Engagement Process, Transition Partners
11:00 - 11:40	The Business Process Outsourcing Phenomenon, Everest Group
11:40 - 11:50	Break
11:50 - 12:30 pm	The Future of Offshore Outsourcing, neoIT
12:30 - 1:00	Lunch
1:00 - 2:00	Roundtable Discussion, TPI, PA Consulting, Everest Group, Transition Partners, neoIT, William Tanenbaum and Harry Glasspiegel

RSVP

You may register online at www.kayescholer.com (click on "seminars") or send an e-mail to: seminars@kayescholer.com. For further information, please call Amanda Steiner at 212.836.7626.

Program Chair

Carole Basri

Executive Director, Greater New York Chapter of the Association of Corporate Counsel

CLE

ACC has been certified by the New York State Continuing Legal Education Board as an accredited provider of continuing legal education in the State of New York. This program has been approved for a maximum of 5 hours of general credit. CLE credit is NOT available to transitional attorneys.

Please note that NYS CLE Board Rules do not permit granting partial credit to late attendees.

Cost

This seminar is free of charge.